

Overview

Today's investors face an intensely competitive landscape. You must rely on increasingly innovative financing solutions to carry out transactions. Our practitioners deliver innovative structures that get deals done, whether in one locality or across national and jurisdictional borders. We handle complex mergers, acquisitions, takeovers, joint ventures and buy-outs of a domestic and cross-border nature. We provide solutions to a myriad of clients across all industries: from energy, telecoms and infrastructure to financial, manufacturing, agricultural and retail industries.

Our private equity work comprises fund formation, minority investments, mergers and acquisitions, joint ventures, financings, investments and exit transactions. We have taken the lead in IPOs, divestments and the privatisation of many companies in relation to fund exit strategies.

Representative Experience

- **Confidential client:** Advised a multinational corporation in the automobile sector in respect of its recent sale of its 57.3% stake in a company that is the largest manufacturer of commercial vehicles in the East African region.
- **Confidential client:** Advised a private equity firm on all the legal aspects in its acquisition of up to 75% in a company in the health sector.
- **Confidential client:** Advised a global destination management specialist: on all the Kenyan law aspects of its acquisition of a local destination management company.
- **Confidential clients:** Advised a consortium of Private Equity Funds: on all aspects of its acquisition of an equity interest in a Kenyan Bank and an injection of additional capital to increase the bank's capital base
- **Confidential client:** Acted for the target companies in the acquisition of a 60% stake in two UAE companies with eight Kenyan subsidiaries that offer medical services to the middle and lower income population.
- **Confidential client:** Advised a commercial foundation in respect of the acquisition of a minority stake in an impact sourcing company in Kenya.
- **Private equity firm:** Acted as the legal adviser in an acquisition of a stake in a technology-driven logistics company.
- **Confidential client:** Acted as the legal adviser to an Ecumenical Development Cooperative Society in its acquisition of an equity stake in a manufacturing company in Kenya.

Your Key Contacts

Africa



Richard Omwela

Senior Partner, Nairobi

D +254 20 3258252

M +254 703 068252

richard.omwela@dentons.com



Andrew Mugambi

Partner, Nairobi

D +254 20 3258294

Andrew.Mugambi@dentons.com